

International Trade Regulations ▪ Auditing & Compliance ▪ Process Optimization ▪ Product Registration

SENIOR TRADE COMPLIANCE SPECIALIST

Fostering scalable solutions and building improved processes to maintain strict compliance with custom regulations and trade laws.

Highly analytical trade laws management professional offering 15+ years of demonstrated success in developing, interpreting, and applying company-wide international trade regulations for identification and mitigation of risks and reduction of trade disputes. Expert on international trade laws; guiding organizations as subject matter expert on effective management and timely resolution of international trade matters. Adept at performing trade compliance audits and building systems, processes, and practices to determine and eliminate discrepancies. Skilled at tracking, standardizing, and automating trade processes by implementing SAP-GAT.

Proven ability to obtain, process, and interpret large volumes of complex data structures through development and integration of a recordkeeping system, while providing comprehensive insights and accurate reports on available data. Outstanding communication skills leverage to forge professional relationships with major stakeholders.

Technology & Tools: Microsoft Office Suite (Word, Excel, Outlook, PowerPoint, Power BI, SharePoint, Stream, Sway, Delve, Visio, OneNote), Google Drive (Docs, Sheets, Slides), Google Suite (Chat, Hangouts, Drive), GoToMeeting, BlueJeans, SAP (Modules: ERP, GTS, TM), GT Nexus, Descartes Customsinfo, ACE Portal, Canada CARM Client Portal

PROFESSIONAL EXPERIENCE

INVISTA (SUBSIDIARY OF KOCH INDUSTRIES, FORMERLY DUPONT), Remote • 2004 to 2021

Multi-Billion-Dollar industry leader with 10K employee across 20 countries, a leading producer of chemical intermediates. Deliver world-class products trusted by countless manufacturers.

International Trade Analyst, June 2016 to Nov 2021

Interpreted the international trade regulations, developed better understanding of trade laws, and adhered with all relevant government regulations for USA, Canada, and Europe during completion of import and export transactions. Provided useful recommendations to the business international trade movements on tariffs and retaliatory duties.

- *Enabled the organization and customers to save \$500K in annual duties and \$200K in annual resources through effective management of 75 free trade agreements.*
- *Decreased the error rate by 90% through significant improvement in internal documentation and external guidance for customs brokers, while identifying and performing on duty reversal for \$220K. Delivered a reimbursement of \$1.5M by completing US Duty Drawback process.*
- *Acquired 90% reviews of all inputs on declarations by conducting all import and export audits for USA, Canada, and Europe. Automated the audit process through development of prototype audit maps and logic, achieving 99% reduction in audit time and saving \$200K.*
- *Designed and implemented a framework for automatic identification of classifications (HTS & ECCN) and country of origin for new R&D formulations, resulting in substantial reduction in turnaround time for sample movements.*
- *Created documentation library and product keys for accurate documentation of classifications, export control classification numbers (ECCN), country of origin, and other government agency requirements, such as Lacey Act, Steel, FDA, Ozone-Depleting Substances (ODS), FIFRA, Toxic Substances, and Control Act.*

Global International Trade Compliance System Leader, Product Stewardship Program Lead, May 2013 to May 2016

Promoted to Program Lead for INVISTA's reporting under the Environmental Protection Agency's (EPA) Chemical Data Reporting Rule (CDR) through demonstration of entrepreneurial and innovative tools at one site, while utilizing tools across all sites and ensuring data collection efficiency, accuracy, and sustainability for future reporting efforts. Ensured timely shipment of samples worldwide through formulation of a customs valuation process framework for five global R&D facilities.

- *Saved \$250K on annual basis by attaining 80% reduction in incoterm errors and shipment delays and orchestrated Incoterm rule training guidance and documents for all applicable employees.*
- *Acted as go-to-person for any issues and a Super-User for Global International Trade Team, while efficiently managing the free trade agreements for the United States and saving \$50K in duties as a result.*
- *Ensured on-time and successful implementation of SAP Global Trade System (GTS) that included tariff classifications (12 countries), free trade agreements (NAFTA & CETA), and customs integration for the United States and Netherlands.*
- *Assured viability of SAP-GTS functionality through creation of end-to-end testing scenarios and implemented SAP-GTS module as a global full-enterprise solution without potential delays.*
- *Established a new platform for automation of data collection for 24 manufacturing sites, acquired and submitted technology and production data within timely manner, and avoided any errors.*

Product Steward/Global Communications Manager, Wilmington, DE; NC, Oct 2007 to May 2013

Composed regulatory interpretations in coordination with legal consultants and other SMEs for documentation and resolution of queries related to chemistry and manufacturing process under TSCA and CDR rule. Created a compliance system for proper management and disposal of hazardous/non-hazardous and universal waste for a large and small quantity generator site. Designed training manuals and provided productive training for business, marketing, sales, operations, and R&D.

- *Nominated for Environmental Health and Safety (EHS) Award for development of chemical marketing claims database that provided unrestricted resources, exterminated waste, and expedited cycle time for quick response to customer inquiries, while maintaining transparency of marketing claims.*
- *Served as crucial team member in product stewardship regulatory reviews to track emerging issues, conduct product compliance risk characterizations, MSDS reviews, and PMN filing, and monitor and record global chemical inventory status. Registered 13 new products on multiple chemical inventories in the US, Canada, Europe, China, and Taiwan.*
- *Managed website for NVISTA Intermediates portal of products, generated content, and updated the web portal on regular basis. Assisted in building marketing strategies for eight business lines, including advertisements, technical articles, press releases, tradeshow booth design/materials, and website design.*
- *Saved \$10K in trademark renewal costs via trademark data cleaning, while formulating trademark guidelines for INVISTA Intermediates brands.*

EARLIER CAREER

INVISTA – Market Analyst – R&D Group Leader & Senior Chemist – Laboratory & Quality Manager – R&D & Operations Chemist, 1997 to 2007

EDUCATIONAL BACKGROUND

PURDUE UNIVERSITY – Doctor of Philosophy (Ph.D.) – Inorganic Chemistry

COLLEGE OF ST. SCHOLASTICA – Master of Science – Health Informatics, Ongoing

MICHIGAN TECHNOLOGICAL UNIVERSITY – Bachelor of Science – Chemistry

PROFESIONAL TRAINING

University of North Carolina Wilmington FuseCR Series on Fast Track Clinical Research Careers

Informatics (RStudio & MySQL, Tableau)

SAP Enterprise Platform (Modules: ECC, GTS, TM)

BIS US Export Controls, US & Canada Import Regulations

Incoterm® Rules, DOT Training

Waste Management

TSCA

ISO9001:2000 Quality Systems

Six Sigma Green Belt